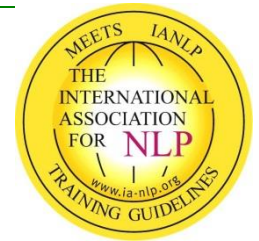


# IANLP International Association for NLP



## Procedure for Granting Equivalency

effective as of January 1st, 2009 (revised 130813/210920/221119) (edited 221122)

## Re-certification Guidelines for Third-party Training

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### Preamble

Every FMT knows that there are many NLP trainings on the market that fall short of the IANLP standards.

Over the past few years (2020 to 2022), a couple of new NLP associations have entered the market.

After thorough checks, it was concluded that many of these NLP associations and trainers who now issue certificates on their behalf, **do not have credibility** and these certificates as input for the training of leading recognized NLP associations (IANLP, IN NLP, INLPTA, DVNLP, EANLP...) will not be recognized. Please be aware that although these trainings are being offered under the marketing promotion that they are certified or that they comply with the standards of the world's leading NLP associations, they do not!

The condition for these participants to attend an IANLP-recognized training is the re-certification of entry certificates.

**IANLP certification** for any advanced training level, i.e., IANLP Master, IANLP Trainer, can only take place when the IANLP certificate for the preceding level is present. If a student can not produce an IANLP certificate for the preceding level, FMTs of the IANLP have the option of certifying third-party training. The following guidelines apply:

Eligible candidates for third-party training certification have graduated from NLP Practitioner and/or NLP Master trainings that come without IANLP recognition (unique IANLP Certificate Number and Seal). Candidates select a Fellow Member Trainer (FMT) of the IANLP of their choice, for third-party training certification.

## Procedure

### 1) The FMT keeps a written record of all actions and bases for decisions

The FMT must have a copy of all documents regarding the re-certification in their archives for at least 10 years. The trainer writes a protocol of the measures taken with the requested proof of competence. What additional work was required and how was it performed by the graduate? This protocol has to be kept on file for 10 years after certification.

### 2) General Regulations

- The issuance of certificates under this regulation must remain an exception. No groups of students who have attended the same course may be recognized. If you want to recognize more than 5 persons originating from the same course and/or trainer, written authorization from the IANLP is required.
- Recertification can only be reported for NLP Practitioner and NLP Master training. NLP Trainer training cannot be re-certified, it must be re-attended. Exceptions may be granted in writing, by the headquarters of the IANLP.
- One of the most serious violations is the admission of candidates for education without a valid entry certificate. Such procedures can lead to the loss of the IANLP recognition.

### 3) The Fellow Member Trainer checks and documents

(A) If the certificate is issued by one of the following standard associations, it shall be accepted: IANLP, IN, DVNLP, EANLP, INLPTA.

(B) If the certificate is not issued by a recognizable NLP association:

The candidate is required to provide all relevant documentation. To ensure equivalency of training within the context of quality assurance, the respective FMT affirms that the training to be certified meets or exceeds the standards of the IANLP curricula. The standards encompass, among others,

- a. the duration of the training in hours and days (live on-site training, no e-learning), <sup>2</sup>
- b. required contents,
- c. practical and written testing, as well as
- d. acceptable qualification of the NLP teaching trainer.
- e. Only face-to-face live on-site training hours may be counted towards fulfillment of the IANLP curricula. No online or distance training hours may be accepted. <sup>1</sup>

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<sup>1</sup> For the time being (Sept 2021), 'Framework Coronavirus Pandemia' is in force, and this allows for a certain amount of online training.

Based on these checks, the FMT proposes appropriate **measures to meet the IANLP standard**. This may require the repetition of individual training blocks, and/or may require some testing or the FMT may refuse to certify the third-party training, without providing any reasons for doing so.

#### 4) Issuance of the IANLP certificate

After all requirements have been fully met, the Fellow Member Trainer IANLP affirms the mastery of the skills and knowledge of the respective training level, by issuing a corresponding IANLP-approved certificate.

An IANLP-approved certificate of third-party training must contain the following elements:

- a. Title: 'NLP Practitioner IANLP' or 'NLP Master IANLP'.
- b. A statement describing the duration of the training in days and hours.
- c. Date of the first and last day of training.
- d. Date of issuance of certificate;
- e. Unique IANLP Certificate Number obtained from the headquarters of the IANLP.
- f. A statement about the nature of the third-party training:  
*"The training certified hereby was conducted by a third-party that is not a member of the IANLP. The undersigned Fellow Member Trainer of the IANLP has examined the training in all of its aspects and hereby affirms the training and the skill level to be equivalent to the respective IANLP training standards."*  
Or, in case the training has been conducted by you before having received accreditation as a Fellow Member Trainer:  
*"The training certified hereby was conducted by the undersigned Fellow Member Trainer of the IANLP before having received accreditation. The undersigned Fellow Member Trainer of the IANLP hereby affirms the training and the skill level to be equivalent to the respective IANLP training standards."*
- g. In case any gaps between the original training and the IANLP training standards were found that required additional training of the candidate, the following statement is to be added:  
*"Any gaps between the original training and the IANLP training standards were closed in collaboration with the certifying Fellow Member Trainer of the IANLP."*
- h. Either an original sticker seal of the IANLP and/or a digital seal of the IANLP. At least one seal must be shown on the certificate.
- i. Name and signature of Fellow Member Trainer of the IANLP

You are free to add additional information and graphics of your choice to enhance the appearance of your certificates.

#### 5) Fees, Financial Compensation

It is within the discretion of the Fellow Member Trainer to determine the fees for his/her efforts. The FMT IANLP directly negotiates with the respective candidate an appropriate fee that is acceptable to the parties. Consideration is given to the amount of time required by the FMT IANLP, the cost of the seals, and any additional training components that needed to be completed by the trainee in collaboration with the certifying FMT IANLP.

## 6) Example:

*Jim Student recently moved from the USA to Australia. While in the USA, he participated in an NLP Practitioner Training. Jim would like to participate in an NLP Master training offered by Rose, an FMT IANLP, and to graduate with an IANLP certificate. In order for Rose to issue an 'NLP Master IANLP' certificate at the completion of the training, she has to ascertain whether the NLP Practitioner training completed in the USA, meets IANLP standards.*

*Robert Dilts' NLP University in Santa Cruz, California, is well known for high-quality NLP training. Therefore, when a student who had completed the NLP Practitioner training at Robert Dilts and Judith de Loziers' NLP University inquired about Rose's NLP Master training, Rose can assume that, as a general rule, this training will meet IANLP standards. However, she has also heard that recently Robert Dilts was offering a distant learning curriculum. Therefore, she carefully checks whether the certificate documents at least 18 days, with a total of 130 hours of live training. When in doubt, she contacts Robert Dilts to clarify the issue and once she has ascertained that the IANLP standards were met she admits the student to the NLP Master Training IANLP.*

*Rose realizes that the training in the USA entailed only 7 days, with a total of 42 hours of 'live training'. She offers Jim to participate in her next Practitioner training. Based on the contents covered in the previous training, Rose also offers Jim the option of skipping the initial 4 days of her Practitioner training, or, alternatively, to participate in the initial 4 days of training free of charge and benefit from a repetition of the material. Jim decides that participating in the initial 4 days for free would be beneficial and accepts her offer.*

